

*"I have never seen anything like it. The app is an automation solution, exclusively for legal documents, making it the only one on the market for lawyers. However it is the service that makes the difference. With same day turnarounds, by dually trained legal-IT experts, there is high quality and efficiency meaning you don't have to waste time on lengthy follow-ups."*

- Yasmine Healy, Esq.

## COMPANY

ClinLegal provides digital employment law solutions to healthcare professionals and focuses on minimising risk and maximising productivity. Tailored to a client's specific industry, they equip practitioners with effective and easy-to-use tools that strengthen and protect business interests, allowing clients to spend their valuable time on clinical duties. ClinLegal offers employment law solutions suitable for small-start-ups to large established practices, including comprehensive workplace policies, renowned 'How To' guides, employment contracts, position descriptions, regulatory updates, management courses and access to information sharing with like-minded colleagues.

## Contact Us

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## PROBLEM

Yasmine Healy is a lawyer and the owner at ClinLegal, an innovator in the Australian legal industry, supplying digital employment law solutions to small businesses. ClinLegal works exclusively for medical and dental practice owners. Their member-based service enables clients to easily understand and comply with ever-changing employment laws. Providing online access to up-to-date HR documents and contracts through an app, ClinLegal (and its clients) can quickly customize documents to their individual practice needs.

Prior to using Celant, the ClinLegal team was using a customised online portal designed by a different company. "It was hard to follow and use", Yasmine explained. "The portal was a bit clunky and difficult to make changes to. It was time-consuming and the whole portal would be down for days at a time if things needed to be updated. That was difficult with employment law as the laws are always changing. We needed something different with a quick turn around, and I honestly spent months doing due diligence globally to find a solution."



# SOLUTION

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Yasmine realized she needed a reliable solution which prioritised customer service. She wanted to be able to give clients something streamlined and easy to use. She evaluated many document automation alternatives from many different countries, but Celant's hands-on customer support and easily customized platform stood out. Now clients and staff can log into a tailored portal that was created specifically for their business. Yasmine described the new experience, "rather than the old school way of downloading and opening up a word document to make changes manually, now we can simply enter the key details with guided prompts, press one button, and the document populates. The platform is easy to use and a seamless experience for our clients. And as lawyers, it helps us become more efficient. One person can easily generate the work of numerous lawyers."

*"Celant's service and skills were - and remain - easily differentiated from any competitors. Choosing Celant was a no brainer, and I haven't looked back"*



## RESULTS

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Guided by the ClinLegal teams' expertise, the solution contains a multitude of templates that vary by industry and scenario. "Typically, our business would have 60-70 templates for each industry," shared Yasmine. "Thanks to Celant they have distilled that down to maybe 10 customizable documents. Now we can offer the same breadth of contracts, PDs and other documents – but instead of making new ones for every single job, we can tailor them by adding key choices. Celant does all the programming and makes it easy to administer small changes with quick updates. This means I can spend my time growing the business and providing legal services"

These features help ClinLegal and their clients to easily adapt if there's a change in the law or regulations - which there always are. "Celant provided me with exactly what I wanted in a personalized way. The solution is flexible enough to be tailored to the unique needs of healthcare employment law. Beyond the outstanding tech platform, Yasmine adds her praises for the personable and flexible nature of the Celant staff. "You speak to your one contact all the time. Because the person behind the product is both a lawyer and IT expert there's a very low risk of something failing or going wrong. When you're very busy and you don't have a lot of time to find someone with a fast turnaround who you trust is important. *I know that in dealing with Celant the company is long-term relationship oriented. Celant has been especially supportive during Covid and it genuinely feels like a partnership, which I wish to continue in the long term.*"